



# **Green Financial Products in Kenya:** Enhancing Climate Resilience and Energy access



#### Speaker:

Janet Juteli CEO, Fortune Credit

#### **Moderator:**



Part of the Green Inclusive and Climate Smart Finance Action Group (GICSF-AG) webinar series





# The GICSF Action Group

The Green Inclusive and Climate Smart Finance Action Group (GICSF-AG) is a **unique** multi-stakeholder think-tank for environmentally responsible inclusive finance

#### **OBJECTIVES**

- Discuss current challenges and strategies in green inclusive finance
- Improve knowledge and actions of inclusive finance actors on environmental issues
- Enhance cooperation among green inclusive finance actors
- Increase international attention on green inclusive finance
- Develop dedicated tools, recognized as "standard" by the inclusive finance sector, to support green inclusive finance
- Publicize and disseminate its findings
- Enhance the interest and concrete commitment of all actors (MFIs, investors, etc.)
   in green inclusive finance





### **Members**

Launched in February 2013 in Berlin and hosted by the European Microfinance Platform (e-MFP), the GICSF-AG has **150+ members** with different levels of engagement, affiliated with **75+** institutions, including:

ADA, Advision Finance, Agora, Alterfin, Antwerp University- IOB, Babyloan, BBVAMF, BFC, BIO, BNP Paribas, Cerise, Clarmondial, COFIDES, Digital Frontiers Institute, Envest Microfinance, ESAF, European Microfinance Network, KIVA, FDL, GAWA Capital, Global Environment Facility, Grameen Crédit Agricole MF Foundation, HEDERA, IFAD, IFU, ILO, Inpulse, LMDF, MAIN, MFC, MFR, MicroEnergy International, Microfinanza Srl, M-CRIL, myclimate, Sparkassenstiftung, Nitlapan, Palladium Europe, PAMIGA, reNature, SIDI, SOS Faim Belgium, Triple Jump, Univ. Bergamo, Univ. Genève, Univ. Lux, Rabo Foundation, RFR, REDCAMIF, ULB-CERMi, UNCDF, SPTF, World Bank, YAPU Solutions

#### **Coordinated by the GICSF-AG Heads:**

- Natalia Realpe Carrillo, HEDERA & IASS Potsdam
- Davide Forcella, JuST Institute & CERMi









# GICSF-AG Website: https://e-mfp.eu/gicsf-ag



Green Index: Assessing Environmental Performance



**Trainings & Workshops** 



Publications & Online Library



**Ongoing Activities** 



Webinars



Definitions, Tools & Initiatives



**Events** 



Podcasts









https://www.e-mfp.eu/green-index

Developed by the e-MFP GICSF-AG

#### Aligned with:

- International initiatives
- USSEPM Dim 7, co-developed with SPTF & CERISE





# GREEN INDEX 3.0 Digital Solution



- The GICSF-AG is pleased to provide an online digital solution for the Green Index 3.0! The tool is publicly available and free of charge for everyone, to be used for data collection or training
- The Green Index 3.0 digital tool has been developed by HEDERA,
   IT partner of the GICSF-AG (<a href="https://hedera.online/">https://hedera.online/</a>)

https://hedera.online/gicsf ag tools/green-index-digital.html





The digital tool for the Green Index 3.0 has been conceptualized by Davide Forcella, Natalia Realpe Carrillo, and Alfonso Caiazzo and developed by Alfonso Caiazzo (HEDERA) as a service for the GICSF-AG





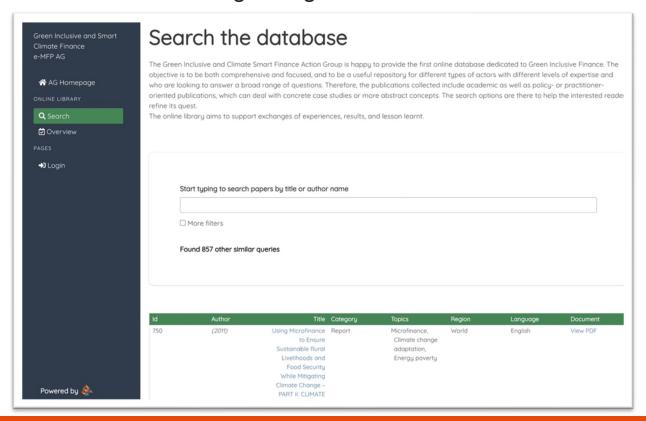
# Green Inclusive Finance Online Library



 Online library dedicated exclusively to green inclusive finance, publicly available, containing 500+ documents and growing!

https://gicsf-ag.hedera.online

Do you have a publication that should be there?
Send it to us to share with the sector!





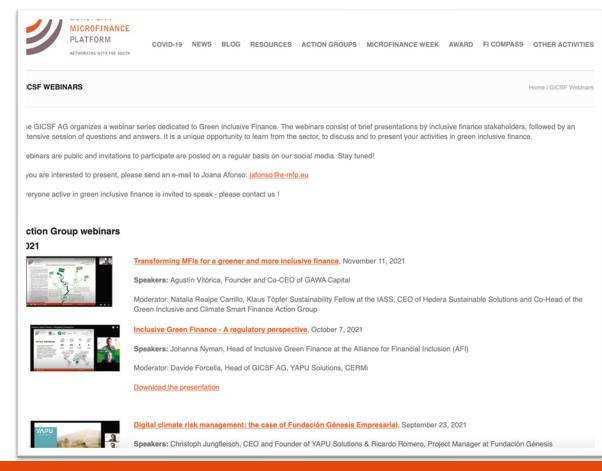


# Monthly Webinar Series on Green Inclusive Finance



- Webinar videos and presentations available online
- Best practices in the sector
- 20+ webinars!
- Over 2000 attendees!

https://www.e-mfp.eu/gicsf-webinars







# **Training on Green Inclusive Finance**



https://www.e-mfp.eu/gicsf-trainings-workshops

Interested in attending a training?
Contact us!

- 1. Green Inclusive Finance
  - 2. Green Strategy
- 3. Assessment & Management of Vulnerabilities
- 4. Assessment & Management of Negative Environmental Impacts
  - 5. Green Financial and Non-Financial Products and Services
  - 6. Green Inclusive Finance and Gender
- 7. Green Inclusive Finance and Digitization





# Green Financial Products in Kenya: Enhancing Climate Resilience and Energy access





# Agenda







#### **About Us**

Who we are



Fortune Credit Limited is a Microfinance institution founded in 2014 to catalyse economic empowerment of the rural population in Kenya through appropriate savings, credit and insurance services.

#### Our Purpose

Transforming lives of low-income households by building sustainable business models.

#### Vision

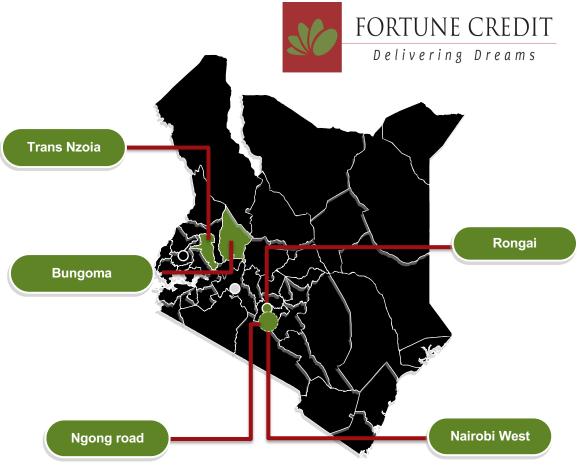
❖To be the advocate for social-economic and ecological prosperity of the people of Africa

#### **Our Mission**

\*We offer solutions designed to accelerate access to innovative financial products and services that have economic and social impact.

#### **Positioning Statement**

\*Fortune credit provides inclusive financial services that transforms lives, build resilience and sustainability of the target population.





5,000,000

Individuals

# **Our Theory of Change**





FORTUNE CREDIT

Delivering Dreams



Capacity Building

18 - 35

Age Group

Resilience

Counties

10

**Financial Inclusion** 



Spreading financial literacy as a means to combat poverty



Availing value added services



Youth & Women

Focus Group

Advocacy & empowerment



Access to financing and products

Improved and sustained livelihoods for marginalized and disadvantaged youth & women through meaningful selfemployment and entrepreneurship

**Poverty Eradication** 

**Empowerment** 

Industry building

#### **Strategic Focus 2022-**2027

**Social Transformation-**Capacity Building of Value chain stakeholders to drive productivity.

MSMES-Value Chain Maximisation/Promoting Sustainable Industries/Optimization

**Agriculture-**Food Security and Employment Creation.

**Environment-**Clean Energy Prodcuts/Disaster Financing and Insurance/Afforestation.

Digitization

Education



# **Our Approach**



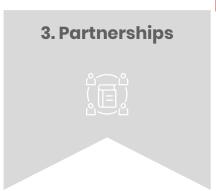
# Green Inclusive Financing



Capacity building programs for staff, small holder farmers,MSMES ,pastoralists and strategic partners



Our products are designed to address identified clients needs usually through design thinking and market research



We offer tailored products to our clients by collaborating with value chain partners (CVP)





We have technology stack in the business that support client acquisition, credit scoring, managing value chain partners through Fintech and Agri-tech solution

Green inclusive Finance driven by product innovation, partnerships, capacity building and technology



# **Our Approach**



FORTUNE CREDIT

Delivering Dreams

#### Climate Change, Energy Access and Green Inclusive Financing

#### **Objectives**

Combat climate change through conservation and promoting the use of renewable energy through training and financing

#### **SDG 6&7**

- 6- Clean water and sanitization
- 7- Affordable and Clean energy.



#### Interventions

- Transition to clean energy for household, institution and corporate
  - Increase adoption of low carbon production
- Investment in climate smart technologies
- Supporting waste management interventions/waste to energy
- Restoration of degraded land and water towers through afforestation and conservation

#### **Support Required**

- Grants for training and capacity building
- · Risk share facilities
- · Access to long term financing
- Carbon offset and green bonds
- Funding Debt

- Kuson Agencies Biogas
- Fortune Twiganet Index based insurance
- Eco Zoom
- Flex Bio



#### **Our Offer**



# **Green financing Products**



#### Renewable Energy Loan

- Cooking solution (clean energy cooking stove).
- · Solar lighting solution
- · Biogas Ioan
- · Solar powered egg incubators
- · Solar irrigation pumps/kits
- Electric motorbikes....(New)

#### Carbon Credit (New)

Offset carbon credit.

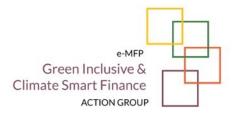


#### **Insurance Premium Financing**

- Index Based Livestock Insurance (IBLI)
- Area Yield Index Insurance (AYII)
- · Credit Life



#### **Our Offer**



# Benefits Derived from Green Inclusive Financing

#### Benefits for Fortune Credit

- Target the right clients
- Better business Low PAR
- Increased client loyalty

#### Benefits to Clients

- New product addressing broader needs for clients
- Provide better service for our clients
- Ability to provide feedback





#### Talk to us

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An event organized by the Green Inclusive and Climate Smart Finance Action Group (AG-GICSF) Do you want to be a presenter or moderator in the webinar series? Please contact us:

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